HỌC VIỆN KTMM PHÒNG KT&ĐBCLĐT

Thời gian làm bài: 75 phút, không kể thời gian phát đề

ĐỀ THI CHÍNH THỨC (Đề thi có 25 trang)

Họ, tên thí sinh:	Mã đề thi 804
Số báo danh:	Nia de thi 804
	-

PART V

Directions: A word or phrase is missing in each of the sentence below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Câu 5. The general manager has ------ that any information customers enter be used only to respond to their inquiries and requests.

A. suggested	B . suggesting
C. suggestion	D . suggest

Câu 6. Our experienced and skilled technicians can be of much help in the event that you ----- delete something essential from the program.

A. accidental	B . accident	C. accidentally	D . accidents	
Câu 7. In his first three months at Novotel, Mr. Peet has impressed his colleagues with his diligence and positive attitude.				
A. consisted	B . consistently	C. consist	D . consistent	
	t, closed for extensive ality food and exception		customers that it	
A. will provide	B . provide	C. to provide	D . providing	
Câu 9. Ms. Harriet contributed greatly towards helping the institute attract funding, increase productivity improve community relations.				
A. and	B . nor	C. also	D . but	
Câu 10. While Sheila Price will be retiring as vice president of marketing, she is still open to the possibility of remaining as a creative				
A. consulted	B . consult	C. consultant	D . consultation	
Câu 11. In such a tight job market, many creative people on their own expertise to come up with a new business idea.				
A. seek	B . select	C. draw	D . refer	
Câu 12. Can-Do Engineering is searching for creative, people who can produce excellent quality work that goes beyond customer expectations.				
A. motivator	B . motivate	C. motivation	D . motivated	
Câu 13. searching for long-term economic growth, the government intends to study immediate solutions to avoid severe criticism from the public.				
study immediate solu				

Câu 14. Although the crime rate in the city of Tulsa has risen recently, it still remains very low by national -----A. lengths **B**. means **D**. standards C. degrees Câu 15. We are sorry to announce that we will not ----- any credit cards starting next year since a cash deposit is required. A. accepted **B**. accept C. accepting **D**. accepts Câu 16. The general hospital was able to improve patient care significantly without hiring more staff by ------ in a new information system. A. invests **B**. investing C. invest **D**. invested Câu 17. Originally intended for notebook computers, this flash memory card is now widely used in many cellular phones and smart cards because of its ------to climate changes. C. resisted A. resisting **B**. resistant **D**. resistance Câu 18. The chief executive officer is obligated to retain all the information of a -----nature in relation to negotiations. A. confidential **B**. former **C**. mandatory **D**. limited Câu 19. The Columbian Ministry of the Interior decided to construct a water dam to barrier to reduce damage from flooding. act as an A. experimentally **B**. experiment C. experimented **D**. experimental Câu 20. Each foreman should review the attached checklist at the end of each shift to make sure that steps have been taken according the to company guidelines. C. much A. most of B. all **D**. almost Câu 21. Typical clerical support ----- perform many duties, including bookkeeping, typing, and maintaining records and files. A. work C. works **D**. workers **B**. working Câu 22. Wire transfer is still the most preferred -----of payment in many Korean online retailers because of the increasing concern for cr card fraud. A. sample **B**. item C. method **D**. display Câu 23. Ms. Cordova was struggling to successfully complete the task assigned to her by -----. **B**. she C. he **D**. hers A. herself Câu 24. The company management has announced its plan to ------ the store's main base of operation from Seoul to Daejun in December. A. refer **B**. deliver **C**. transmit **D**. relocate Câu 25. Mr. Conner's remarks concerning the results of last year's declining sales were concise and to the -----.

B . grade	C. spot	D . point
	B . grade	B . grade C . spot

Câu 26. The planning officer was struggling to get a permit to ------ a residential area, which can easily cost a billion dollars even before the expense of buying the land. **B**. achieve A. develop C. contribute **D**. revise Câu 27. Researching an employer's organizational structure, products, services and reputation is a highly recommended ----- for those preparing for job interviews. A. reference **B**. practice C. resource **D**. plot **Câu 28.** Emily Hong won her third international archery competition by defeating Katherine Schwab last Sunday. **A**. following **B**. immediate C. constant **D** consecutive Câu 29. -----the laboratory technicians all used sophisticated instruments to evaluate the samples, they could not reach the same opinion. A. Although **B**. In spite C. Despite **D**. Regarding Câu 30. Proposals for the building -----include new staff lounge, a fitness facility and a state-of-the-art daycare center for single mothers. A. expanding **B**. expansive C. expands **D**. expansion Câu 31. We are proud to announce that Dax Shepard has been ------ as our new managing director to oversee corporate expansion in Europe. **B**. predicted A. operated C. deposited **D**. appointed Câu 32. All city buses in the town of Gainsville will have to be modernized to requirements regarding accessibility for the physically the challenged citizens. C. build A. face **B**. meet **D**. serve Câu 33. People can obtain information ------ an article containing several cases of the implementation of the new technology and its impact. C. where A. wherever **B**. While **D**. From Câu 34. A questionnaire asked ----- to evaluate the appearance and the overall brightness of the new merchandise. C. shopping **B**. to shop A. shoppers **D**. shopper Câu 35. Dr. Maria Chilton told her patient to spend a minimum of thirty minutes ------- every day. A. exercised **B**. exerciser C. exercising **D**. exercise Câu 36. Continue on Highway 205 for ----- twenty miles until it ends at Highway 15. A. between **B**. besides C. about **D**. along Câu 37. -----some of the oil drilled in the state of Oklahoma is exported to the Far East, most of it is consumed within the country. A. While **B**. Yet C. Because of **D**. Both

Câu 38. Sign up for direct deposit and your payroll, government, pension or dividend funds will be ------ deposited into your City Bank account and will be available immediately.

A. automate	B . automatic
C. automatically	D . automated

Câu 39. ------ to focus resources and investment on this rapidly growing business, we have to make a strategic decision.

A. Whether	B . In order
C. How	D . According

Câu 40. Service occupations are prevalent in all sectors of the economy, such as in manufacturing as ------ as in the service sector.

A. good	B . well
C. far	D . near

Câu 41. The Realto hotel has been thoroughly renovated, but the new management still wanted to ------ some of its original design as a fortified castle.

A. undergo	B . signify
C. motivate	D . retain

Câu 42. All employees should be informed explicitly of their responsibilities in relation to ----- client information.

A. sensitive	B . competitive
C. affordable	D . courteous

Câu 43. Nowadays, the Internet enables company employees to have instant access to confidential data from around the world computer linkups.

A. above	B . down
C. through	D . into

Câu 44. Automakers are recovering from weak results ------ a series of complicated restructuring processes, and experiencing increased revenues and profits as a result.

A. through	B . above
C. except	D . behind

PART VI

Directions: Read the texts on the following pages. A word or phrase is missing in some of the sentences. Four answer choices are given below each of these sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D0 on your answer sheet.

NTMT08

Questions 141.143 refer to the following notice .

TEN·DAY WORKSHOP

DATE: July 26th to August 4th LOCATION : Birchwood's shop Facility in Acorn, Ohio COST: \$500.00

This practical workshop will be limited to an (141)______ of twenty and is intended to provide practical and theoretical experience in both elementary and advanced methods and techniques (142)______ to traditional joinery layout, use of modern and traditional timber carpentry tools, assembly of limber systems and hand raising practices. The structure to be built will be an authentic reproduction of an early timber frame house . Previous woodworking experience would be an asset, but is not a (143)_____.

To register, send the attached form along with a check for \$ 275 to Birchwood Inc., 215 Ashly Rd., Acorn, Ohio 03560. Enrollemetn is on a first come, first served basis, so please don't wait!

Câu 45. Your choice:

A. extension		B . enrollment	
C. objection		D . organization	
Câu 46. Your choice:			
A. resolving	B . including	C. relating	D . comparing
Câu 47. Your choice:			
A. prerequisite	B . validity	C. information	D . adaption
NTMT06			

Questions 144-146 refer to the following advertisement.

Administrative assitant

Are you looking for personal and social fulfillment? Asia22, a nonprofit organization with a (144) ______ on activities throughout Asia, is looking for a highly motivated person with excellent communication skills to assist our team. (145) ______ experience with nonprofit organizations necessary. A bachelor's degree is preferred. We do seek someone with a desire to learn.

The position (146)______ a number of tasks specifically related to public relations and fund-raising and the successful candidate will have an opportunity to grow within the organization. Washington office position will require travel to many parts of the world, including regional offices in northern Africa (Morocco), sub-Saharan Africa (Angola) and Europe (Germany).

Interested persons should e-mail or fax a resume with cover letter to John Lewis at As 878 Third Ave, Washington City, 10069. Fax at 224-544-6441. All candidates must also show proof of a valid driver's license and passport.

Câu 48. Your choice: **B**. focus C. response **D**. attention A. highlight Câu 49. Your choice: A. Timely **B**. Previous **C**. Early **D**. Precise Câu 50. Your choice: A. involvement **B**. involve **C**. involving **D**. involves **NTMT07**

Questions 147-149 refer to the following letter.

ALPHA AIRLINES, INC. General Offices Stagfield Atlanta International Airport Atlanta, Georgia 30320 U.S.A. January 12. 2006

Mr. Jack Cooper 112 Station Road Bristol, U.K.

Dear Mr. Cooper:

We are holding a suitcase which we believe to be your property. If you have lost such an article, please provide us with a complete (147)_____ of the property, including color and properties of the contents. Also, please advise us of your complete itinerary, including the airline flown to your destination.

To assist us in (148)_____ its return to you, please give us your telephone number. Upon receipt of the requested information we will advise you of the routing promptly.

Understandably, the property will be disposed of (149)_____ we hear from you within ninety days from the date of this letter.

Sincerely,

System Baggage Service

Alpha Airlines, Inc.

In reply, please refer to our file OL 9991.

Câu 51. Your choice:

A. projection	B . impression	C . intuition	D . description
Câu 52. Your choice:			
A. expressing	B . expanding	C. expediting	D . exiling
Câu 53. Your choice:			
A. even though	B . unless	C. until	D . if

NTTH04

Questions 150-152 refer to the following article.

Concert by New York Symphony

The New York Symphony Orchestra is internationally recognized as having achieved a top place among prominent orchestras.

The NYSO will make musical history next week on October 10, 2007. An official announcement (150)_____ by Maria Simpson, the former music director, yesterday.

Singers and Actors will also be able to have the opportunity to perform in full production, accompanied (151) the famous orchestra and presented at the Shore Theater.

Purchasing tickets early is (152)_____, because many fans are expected to undoubtedly rush to the concert.

Câu 54. Your choice:

A. will be made		B . made	
C. had made		D . was made	
Câu 55. Your choice:			
A . into	B . by	C. following	D . beyond
Câu 56. Your choice:			
A. advisor	B . advising	C. advisable	D . advice

PART VII

Directions: In this part, you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text if followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

NTTH04

Questions 153-154 refer to the following newspaper article

Airport Expansion in the Works

FORT REGINALD - The Fort Reginald Ministry of Transportation is currently finalizing plans to expand MirabelInternational Airport. According to sources, a minimum of 142 million Euros, more than half coming from overseas investment, is to be earmarked for the project. The Ministry cites the steady increase in air traffic and the deregulation of air transport as the major factors that have led to the elaboration of a project for the expansion and modernization of the current airport.

The main feature of the project will be a major new addition to the terminal, to be designed by the architect Santiago Cervantes. This will expand the total size of the air terminal to cover an area of 25,000 square meters, including five additional gates, and experts estimate it will be capable to handle 2.5 million passengers per year. The groundbreaki ng ceremony is slated for early this September, and construction is expected to be completed in about 18 months.

Câu 57. Where will the largest portion of the funding for the expansion come from?

- A. Passengers
- B. Foreign investors
- C. Mirabel International Airport Authority
- D. Fort Reginald Ministry of Transportation

Câu 58. What is NOT part of the proposed plan for the airport?

A. The demolition of the existing terminal

B. An investment of more than 142 million Euros

C. A new addition designed by a famous architect

D. Building more gates to handle more passengers

NTTH04

Questions 155-156 refer to the following notice

PORTABLE DATA STORAGE DEVICES

Please be advised that, effective immediately, personal data storage devices, such as key drives and portable hard drives, will not be allowed on company premises. Because they pose too much of a security risk, personnel are asked to refrain from bringing such devices to the office. Employees who require a means of mass storage for bringing work home with them are asked to fill out a requisition form and submit it to their manager for approval. Those with appropriate security clearance will be issued a special company portable hard drive. This will be checked by security and scanned for sensitive data or potential security risks (viruses or other malicious software) upon entering and leaving the building. Your cooperation in this important new procedure is very much appreciated.

Câu 59. Where would this notice most likely be posted?

- **A**. At a front-entrance security desk **B**.
- **B**. Next to a photocopier

C. In a doctor's office

D. On a public-interest bulletin board

Câu 60. What are employees asked to do if they need to bring work home with them?

- A. Check their personal hard drive with security
- **B**. Get permission to use a key drive
- C. Use their own mass storage devices
- D. Make a request with their supervisor

NTTH04

Questions 157-159 refer to the following letter

Kratschen Pharmaceutical Canada, Inc. 100 Wellington Avenue Toronto, Ontario, Canada Ms.Julia Kruger, Kratschen Pharmaceutical Group, Inc. Kratschen Plaza 175 Rubens Strasse Berlin, Germany

Dear Ms. Kruger,

It will be our pleasure to welcome you to our offices for the strategic planning meeting.

Heinrich Nasse informs me that you will be arriving in Toronto on Lufthansa flight LA843 on Monday, January 15 at 6:30 a.m. I have made arrangements to have my assistant, Ms. Cathy Somerset, meet you at the airport and drive you to our offices. I have also instructed her to make sure that everything is to your satisfaction for the duration of your stay, so if there is anything you need, please feel free to ask her. We have made a desk and computer available for you to use to prepare your presentation materials for the meeting on Wednesday. If you have any other special requirements-, please give me a call, and I will make the necessary arrangements.

A room has been booked for you at the InterContinental Hotel, which is a short taxi ride from our offices. They have an excellent restaurant where you can have your breakfast. Otherwise, I can certainly let you know of many other restaurants in the area. You may feel free to have your lunches in the staff cafeteria here at the office. I'm sure you will find it surprisingly good. Ms. Somerset will help you with your transportation while you are here with us.

I look forward to meeting with you in person in a few days. Sincerely,

John Mitchell

President, Kratschen Pharmaceutical Canada, Inc.

Câu 61. Why is Ms. Kruger going to Toronto?

- A. To inspect the facility
- **B**. To give a presentation at a meeting
- C. To attend a conference
- **D**. To install a new computerized system

Câu 62. Why might Ms. Kruger need to contact Mr. Mitchell before she arrives?

- A. To ask to use a computer
- **B**. To let him know what flight she will be on
- C. To find out if she can use a digital projector
- **D**. To request a hotel reservation

Câu 63. Where does Mr. Mitchell say Ms. Kruger should have her lunch?

- A. At his favorite restaurant
- **B**. At the Intercontinental Hotel
- C. At the Kratschen Pharmaceutical offices
- **D**. At a restaurant in the area

NTTH03

Questions 160-162 refer to the following notice.

Patak - Isn't your home worth it?

In business for four generations, Patak is renowned for its high quality, its vast knowledge of hand-knotted carpets, and its excellent customer relations. We deal only in genuine oriental and Persian carpets and rugs of the highest quality, with detail, workmanship, value, and hand-made beauty that machine-made imitations simply cannot match. All of our carpets are 100% handmade and take months or years to complete because the knots are hand-tied to a density of 400 per square inch! Our collection consists of the finest-quality rugs made by Pakistani master weavers who have passed down the skill from generation to generation for centuries. They are made of the highest-quality materials: 100% New Zealand wool with highlights of silk. Isn't your home worth that kind of quality? Shop conveniently online at our website and search through a huge selection of hand:. Picked oriental carpets and rugs we have in stock! With this much selection, we're confident you will find the carpet that's right for your home. All prices include international door to-door delivery, which can take as little as three days! Stop by and browse:-You'll be glad you did.

Câu 64. What products does this company offer?

- A. New Zealand wool pile
- B. Weaving machines
- C. Handmade rugs and carpets
- D. Machine-made Persian rugs and carpets

Câu 65. How cab potential customers view their products?

- A. At their showroom in Pakistan
- **B**. On the Internet
- C. In their mail-order catalog
- D. At their workshops in New Zealand

Câu 66. Why do these rugs and carpets take so long to make according to the ad?

- A. The carpets are sent from Pakistan.
- **B**. There are only a few skilled craftsmen who work on them.
- C. The process involves a high degree of detail.
- **D**. The materials are imported from New Zealand.

NTTH03

Questions 163-164 refer to the following advertisement

NEW YORK - Synchia Enterprises, nc. announced Monday that it has named Gary Myers as its new chief financial officer. Myers, formerly executive vice president and CFO at LoveJoy Co., will begin his new position June 12th. He will report directly to the Synchia Chairman and chief executive, Michael Spooner.

Myers, 52, replaces Cathy Fines, who is moving over to run Synchia's fledgling online music sales operation. There had been talk of moving Fines out of the CFO position for weeks, as Synchia's earnings came in below target and the company's stock faltered.

"Gary has a track record of helping companies to generate greater value, and his expertise in financial management, in addition to his significant experience in the consumer business, will boost our growth across the company," Spooner said in a written statement.

Câu 67. What is happening at Synchia Enterprises?

A. They are replacing their chairman, Mr. Spooner.

B. Mr. Myers is leaving to join LoveJoy Co.

C. Ms. Fines will be replaced by Mr. Myers as CFO.

D. Ms. Fines is leaving the company due to poor performance.

Câu 68. According to the article, why is this change being made?

A. Synchia made Myers a better offer.

B. Myers was let go by LoveJoy.

C. The company had not been doing well under Fines;

D. Synchia has started a new on-line music operation.

NTMT07

Questions 165-166 refer to the following email.

TO: Edith Pricklie (gogogranny@yahoo.com)FROM: Francis Tranworth (frannietrannie@globaltravel.com)RE: Ticket confirmationDATE: December 12, 2004

Dear Mrs. Pricklie,

I am writing to confirm that your flight to Bombay, India has been booked, with a departure date of April 6, 2005, returning May 12, 2005. The total price for the ticket will be \$1,216, including all fees and taxes.

We do, however, at this time wish to offer you an extended package which will include the airfare, as well as hotel accommodations during your stay, tours of the interesting sites in and around the city, as well as a private car to take you from place to place. We can offer you all of this for the low price of \$2,999.

Please verify which package you wish to receive, and we will print and mail your flight ticket to you, along with vouchers for any other services you wish to receive. The deadline to pay for the ticket is March 6.

Many Thanks, Francis Tranworth Câu 69. Which of the following is NOT included in the extended package?

A. A private car

- **B**. Tours of the area
- C. A flight ticket D. A translator

Câu 70. How will the ticket be sent to Mrs. Pricklie after she pays for it?

A. By fax

B. By courier

C. By mail

D. She must pick it up in person.

NTMT06

Questions 167-168 refer to the following letter.

A & S Piano School 6250 Plaza de Augustus

265-970 Rome, Italy

November 25

Mr. George Smith

Manager, Client Realations

Smithe and Andersen Pianos Inc.

530 Via Thecla 255-860 Rome, Italy

Dear Mr. Smith:

In today's fast-paced world, it is common to overlook the performance of a killed employee. This being the case, I am writing to inform you that one of your sales associates, Mr. FrankJones, has provided me with a superb service. When I visited your storeroom last month to purchase a new piano, Mr. Jones was there to answer all of my questions and fulfill every need I had. He is certainly a credit to his profession and you should feel privileged to have such an excellent employee.

Kindly let Mr. Jones know that we at A &SPiano greatly appreciate his skill, service and of pianos. He made shopping at your store a real pleasure for us.

Sincerely, John Giovanni John Giovanni President

Câu 71. What is the purpose of this letter

- **A**. To apply for a sales position
- **B**. To request the delivery of a piano
- C. 10 praise a certain employee
- **D**. To comment on the quality of their pianos

Câu 72. What does Frank Jones do for Smith and Andersen Company?

B. He sells pianos.

- A. He delivers pianos.
- C. He keeps pianos in storage. D. He plays the piano.

NTMT06

Questions 169-170 refer to the following notice.

Welcome to the new Tripoli's restaurants

With the coming of the spring, we are pleased to invite you to our newly locations! OVer the past winter months, we've been remodeling our restaurants throughout the area and now they have all been reopened and are ready for you and your family to enjoy.

Although their exterior may not look different, the inside is completely new with a

new look, a new menu, and an all new atmosphere. However, some things did notchange atall-likethequaJityofour famous appetizers and mouth-watering authentic Italian cuisines.'And we still believe in keeping our prices low!

Câu 73. What change is announced in the advertisement?

- A. Food prices in the restaurants have been reduced.
- **B**. Some new restaurants have been opened.
- C. The restaurants have been relocated.
- **D**. The restaurant buildings have been remodeled.

Câu 74. What is NOT promoted in this advertisement?

- A. The efficient service
- **B**. The new menu
- C. The prices of the food
- **D**. The interior design

NTMT06

Questions 171-172 refer to the following press release.

Atmel to Present at the Schwab Soundview Capital Markets Semiconductor Conference

Tuesday August 10, 9:00 am ET

SAN JOSE, Calif., Aug. 10 /PR Newswire-FirstCali/ -Atmel Corporation (Nasdaq: ATML -News), a worldwide leader in the development, fabrication and sale of advanced semiconductors, announced that Fran Barton, Atmel's Chief Financial Officer, will present at the Schwab Soundview Capital Markets Semiconductor Conference on Thursday, August 12, 2004. The presentation will begin at 11 :30 am Pacific Time.

A real-time audio webcast of the meeting will be available on the Company's

investor relations page at http://www.atmel.com/ir. A replay of the webcast can be accessed shortly after the conclusion of the meeting and will remain available for 30 days.

Forward-looking statements and other material information may be discussed during these events.

Câu 75. When will the interested parties be able to listen to the presentation?

- A. August 10, 9 am ET
- **B**. 31 days after the presentation
- C. Immediately following the Presentation
- **D**. Before August 12, 11 :30 PT

Câu 76. Who will give the presentation?

- A. Schwab Conference organizers
- B. Atmel's investor relations director
- C. The CFO of the Atmel Corporation
- **D**. A semiconductor market analyst

NTMT08

Questions 173-174 refer to the following letter.

Hannush Headquarters 405 Wendell Avenue San Jose, CA 72705 www.hannush.com June 2004

Dear Shareholder,

Please find enclosed your copy of our annual report. Since its publication, the Board has made a number of management changes. On 31 May Darrell Wang was appointed as Chief Executive, Nancy Goldman was appointed as Executive Director and Roger Clark stepped down as Chief Executive. Vittorio Fellini is also leaving the Board as Executive Director with effect from 11 June.

On May 10th the Company announced that Luc LeBlanc had indicated his intention to leave the Board due to his changed personal circumstances. With the appointment of Darrell as Chief Executive, Luc felt it was an appropriate time to go and the Board appointed me as Chairperson on an interim basis until a permanent appointment is made.

The Board is committed to delivering the full potential of Hannush Corporation for the benefit of its shareholders and customers. Under the leadership of Darrel!, we believe we are well placed to do this. He brings a wealth of retail experience ..to the job, having held senior executive positions at Arcadia, Sears and Roebuck and having previously spent 17 years at Hannush Corporation.

On June 3rd the Board rejected a possible offer from Revival Acquisitions as it significantly undervalued the Company and its prospects. Also enclosed is a notice of the meeting setting out the resolutions to be proposed at our AGM on 14 July. If you are unable to attend that meeting in person please sign and return the proxy form. Alternatively you can register your vote electronically by logging on to our registrar's website, www.sharevote.com.

Yours sincerely,

Paula Myung

Chairperson

Câu 77. Who is the former CEO of the company?

- A. Roger Clark B. Luc LeBlanc
- C. Vittorio Fellini D. Darrell Wang

Câu 78. Why did the Board reject the offer for the company to be acquired?

A. The company's potential was underestimated.

- **B**. There was not enough time to cons the shareholders.
- C. The management was undergoing restructuring.
- **D**. The company was financially in goo shape.

NTMT08

Questions 175-177 refer to the following letter.

How to Check an Insurer's Ratings

If you'relooking for whole life coverage or a term policy that you'll want to keep for 20 or 30 years, the financial soundness of the insurer is a critical concern. You want some assurance the company will be around in case you aren't. For insurance companies, the major credit agencies like Standard & Poor's rate claims-paying ability.

Fortunate.ly, information on the credit worthiness of insurance companies is easy to obtain. Reports are cheap or free over the Internet. You can always contact the insurance company and ask about its ratings, but it's best to get this information independently. In general, go with an insurer rated A or better; the most financially sound insurers are rated AAA, though some rating agencies use slightly different letter grades.

The premier web site in terms of detail and ease of use, (best of all, it's free) is insure.com where you can get ratings online from Standard & Poor's as well comprehensive reports on individual insurers. Duff & Phe.lps ratings of claims-paying ability are available free at dcrco.com. AM Best ambes.com has a huge database, but you have to pay for it. While you can access ratings free of charge, a detailed company report will set you back \$35.

Make sure any report you get is current, say within the last six months. Be extra careful to confirm ratings you'll find on many of the online quote services, which may be stale.

Câu 79. Who would be most interested in obtaining the ratings of insurance companies?

- **A**. Potential policy holders
- **B**. Premier web sites
- C. Individual insurers
- D. Major credit agencies

Câu 80. Which of the following is NOT true according to the article?

- A. It is best to contact the insurance companies directly to obtain their ratings.
- **B**. Financial health of insurers is very important.
- C. Some of the ratings obtained over the Internet may be outdated.
- D. AM Best charges a fee for a detailed company report.

Câu 81. What is mentioned as the advantage of using insure.com?

- A. It is the most up-to-date.
- **B**. It has the largest database.
- **C**. It is convenient to use.
- **D**. It offers an affordable service.

NTMT08

Questions 178-180 refer to the following letter.

Dear Museum Patron,

You are cordially invited to the new Greek architecture exhibition at the Museum's newly opened east wing. The exhibition, which will run from December 1st to January 30th, features some of the most fascinating architectural pieces from the Classical period of the 5th century BCE to the end of the 2nd century BCE. There will be a number of special events to complement the exhibit, including lectures by scholarly experts. Every Friday evening from 7 pm to 9 pm, you can also enjoy performances of Greek folk music. Enjoy Greek cuisine at our cafeteria on the top floor as well. As an added bonus to members, We will be offering a free calendar for next year which Contains beautiful pictures of the Greek islands. The event is co-sponsored by the Greek Embassy and the Society of Greek Architecture. If you need more information, log on to our web site. To make a group reservation, call us at 617-625-7277. Thank you.

Sincerely yours,

Suzanne Peterson

The Director of the Pittsburgh Museum of Fine Arts

Câu 82. Where can the patron receive more information?

- A. By visiting the museum's homepage
- B. By requesting an information packet
- C. By telephoning the museum
- D. By visiting the Greek embassy

Câu 83. Which of the following is NOT offered by the museum?

- A. A lecture by local poets.
- **B**. A complementary calendar for the COming year
- C. Performances of Greek folk music
- **D**. A chance to taste Greek food

Câu 84. Where will the exhibition be held?

- A. At the Greek embassy in Pittsburgh
- **B**. In the newly opened section of the museum
- **C**. On the top floor of the museum
- **D**. On the museum's web site only

NTMT06

Questions 181-185 refer to the following memos.

To: All Members of the Board From: James Rotner Date: November 28th, 2006 Subject: Meeting to discuss shortage of automobile parts

I am calling a meeting at 3 p.m. tomorrow to discuss the shortage of automobile parts for the upcoming holiday season. Some of you have already mentioned that various components are hard to obtain from the usual sources. We have looked into the matter, and it turns out the main reason we are experiencing difficulty with our usual sources is because our competitor, Fenway Automobiles, has recently offered them a much more lucrative contract. It is important that we obtain the needed items soon, through finding new suppliers. Unless we do so, we may not be able to meet our holiday deadline. As you all know, the demand for new automobiles goes up at the end of the year, and we want to make sure we meet the demand for cars on time.

It is no secret that Fenway Automobiles has been giving us a good run for our money. I believe that this holiday season is our chance to rise above the competition and find a firm, unshakable foothold in the industry.

Therefore, it is crucial that everyone attend this meeting. Also, I would appreciate it if you came with any ideas concerning useful strategies against Fenway Automobiles. If you have any additional questions or suggestions, be sure to contact me or my secretary.

To: James Rotner

From: Rachel Cooper

Date: November 29th, 2006

Subject: [RE]: Meeting to discuss shortage of automobile parts

I am sorry but I don't think I will be able to attend the meeting you called this afternoon because I have a doctor's appointment at 2:30. However, I know someone who may be able to get into contact with new suppliers if we should need them. Although these suppliers seem to want a higher price, it will probably be hard to find other suppliers willing to work together so late in the year. I will get back to you after collecting more information.

Câu 85. What is the purpose of the memorandum?

- A. To cancel a meeting
- **B**. To call a meeting
- C. To inform the employees about the holiday seasont
- **D**. To remind the employees to get in touch with the suppliers

Câu 86. Which holiday season is James Rotner referring to?

A. Christmas	B . Memorial Day
C. Independence Day	D . Valentine's Day

Câu 87. What will be the main subject of the meeting?

- A. Deciding on a deadline
- B. Deciding on a new marketing strategy
- C. Finding a new secretary
- D. Discussing new suppliers and the company's competition

Câu 88. Why will Rachel Cooper not be able to attend the meeting?

- A. She has to go meet a friend.
- **B**. She has to go see the doctor.
- C. She has to go pick up her child.
- **D**. She has to collect information on a new supplier.

Câu 89. Why does Rachel Cooper think it will be hard to find other suppliers?

- A. Other suppliers are too expensive.
- **B**. The holiday season is too ciose.
- C. There are none who meet the requirements.

D. Fenway Automobiles has already gotten into contact with all of them.

NTMT07

Questions 186-190 refer to the following introduction and e-mail.

Honors College Information Sessions

Congratulations students, for your excellent academic achievement during your first semester at ASU. The Honors College is pleased to offer you an opportunity to learn more about Honors College membership. You are invited to attend one of the Honors College introductory sessions noted below:

January 23 - Monday - 129 Shody Hall - 4:30-5:30 pm

January 24 - Tuesday - Cl06 Colmes Hall - 4:30-5:30 pm

First-year students may apply for membership in the Honors College during their second semester if they maintain at least a 3.5 C.P.A. and expect to reach sophomore standing by the end of the semester. If you are interested in applying after attending one of these sessions, you will schedule a time to meet with an Honors College adviser in Eustace-Cole Hall.

If you cannot attend any session, you can make an appointment BEGINNING JANUARY 30 with an Honors College adviser by using the on-line scheduling system.

Henry D.Cogner Dean, The Honors College Email: cogner@asu.edu TO: Henry Cogner <cogner@asu.edu>

FROM: Jimmy Dashes <dashesjim@hotmail.com>

SUBJECT: RE: Honors College Information Sessions

Dear Prof. Henry Cogner,

My name is Jimmy Dashes and I am a freshman in Arizona State University. Even before coming into ASU, I've heard great things about the Honors College and one of the goals that I've set this year was to gel into the Honors College. But I feel that I've had to come a long way to even apply for the Honors College. My family's business has been going down ever since we moved to Arizona and last semester. I didn't get the money for the scholarship I earned, which was going to be used for my tuitions. So I had to work 12 hours a day every day for two months from September to November. Then at the end of November, before the final exam period. I got into a car accident, and I had to spend one week in the hospital.

My current G.P.A. after the first semester is 3.3. And I know that the G.P.A. has to be over 3.5 to be eligible to apply for I he Honors College. However, I plead with you Prof. Cogner that you consider my situation and how it was inevitable for me to do not as well as I could and not get over 3.5 G.P.A. I thank you for your time and attention. Prof. Cogner.

Sincerely, Jimmy Dashes ASU freshman

Câu 90. What is the purpose of the first passage?

- A. To find students among juniors to join Honors College membership
- B. To offer students with high overall grade studying in Arizona State University
- C. To look for any students who can make to the introductory sessions
- D. To recruit staff to help students who apply for Honors College

Câu 91. In which hall would you meet with an Honors College advisor?

- A. Honors Hall
- B. Colmes Hall
- C. Eustace-Cole Hall
- D. Shody Hall

Câu 92. What should students who cannot make it to introductory sessions do?

- A. You can go on the internet to make an appointment with an advisor.
- B. You can read the Honors College Handbook instead.
- C. You just go ahead and pick up the application to turn it in.
- D. You can visit the Honors College office to make an appointment with an advisor.

Câu 93. Which one describes the student's emotional state in the email most accurately?

- **A**. He is sincere and hopeful.
- **B**. He has no ambition to enter the college.
- C. He is very anxious that Prof. Cogner will not accept him.
- **D**. He is satisfied with what he had to go through.

Câu 94. What is NOT true about the student?

- A. His family is not able to support him financially right now.
- **B**. He got into a car accident last semester.
- C. He really wants to get into the Honors College.
- **D**. He had to miss two months of school for working.

NTMT07

Questions 191-195 refer to the following letters.

May 23. 2006

Mr. Paul Aljouney

Standing Mobile Technology

81 Fulham Road

London, SW3 6RD

Dear Mr. Aljouney:

I read in the July issue of the popular journal. New Technology, about your new cellular phone, the Ultra 700 I-2. As we are the major distributor of cellular phone accessories online, the Ultra 700 I-2 is the kind of product we look for.

Our company, Wireless.com would be interested in selling the batteries, chargers, speakers, and other accessories that come with the Ultra 700 I-2, and of course the Ultra 700 I-2 itself.

Would you please be kind enough to send us a sample Ultra 700 I-2 phone and the accessories that will accompany the Ultra 700 I-2 and the proposed list prices? I would also appreciate the opportunity to meet with your sales representative to discuss volume discounts.

I look forward to hearing from you at your earliest convenience.

Sincerely,

Don Phillips

Supply Manager

Wireless.com

May 28. 2006 Don Phillips Wireless.com 32000 Business Center Indianapolis, IN 65344 Dear Don Phillips,

I want to thank you for the great interest and attention you are giving to us. Yes, we will send you our sample accessories that accompany the phone and a sample phone as soon as possible. We should be able to send them to you by June 1st if everything goes according to plan. Here's the list of accessories we have with our new product Ultra 700 I-2 and we hope that this will help you to come up with a good contract soon.

Price	Quantity or Note
\$199.99 +10% tax	No sales or discount
\$19.99+10% tax	Comes with decorations
\$29.99 + 10% tax	Made by Sony
\$45.99 +10% tax	2/Lasts 2 days
	\$199.99 +10% tax \$19.99+10% tax \$29.99 + 10% tax

We are in the process of producing more accessories which I have not included in the table. We will send you the rest of the accessory list as soon as we are ready to produce them successfully.

Once again, thank you for your interest in our product.

Sincerely, Paul Aljouney

Standing Mobile Technology Production Manager Paul@SMT.com

Câu 95. What is the purpose of Mr. Phillips' letter?

- A. He wants lo know if the S.M.T. Company has any new products.
- B. He wants lo bargain with Mr. Aljouney to lower the price.
- C. He warns to buy Standing Mobile Technology Company
- D. He wants to sell S.M T.'s new product.

Câu 96. What do you know about the Wireless.com Company?

- A. It installs wireless connections tor customers.
- **B**. It sells mobile phone attachments.
- C. It sells lots of electronic products.
- **D**. It turns normal phones into wireless.

Câu 97. How did Mr. Aljouney's response to the letter?

- A. He is excited to sell products to Mr. Phillips.
- **B**. He is unsure whether he should sign a contract with Mr. Phillips.
- C. He needs some time before he makes the decision.
- **D**. He isn't really interested in doing business with Mr. Phillips.

Câu 98. What is NOT one of the products Standing Mobile Technology is producing?

- A. Earphones made by Sennheiser
- B. Cellulai phone batteries
- C. Ultra 700 I-2
- **D**. Phone decorations

Câu 99. Which of the choices is true about the accessories?

- A. There are only two accessories for the Ultra 700 I-2.
- **B**. Phone cover costs less than \$25.
- C. Battery is the cheapest attachment
- **D**. Earphones and Mic are dealt with different product.

NTMT07

Questions 196-200 refer to the following e-mails.

From: Namsu Jeong <nam@ad.net>

To: Aaron Prince <aaron@ad.net>

Subject: Requests for information

Date: Fri, Feb 2, 2006 16:23

Since we introduced our new camera, we've been getting a lot of requests for more information. I started a checklist to make sure we keep track of what our potential customers want. New Prints sent me an e-mail yesterday requesting 100 brochures and a display stand. (Are the brochures back from the Make Ads yet?) Inside Photo asked me this morning to get a sales rep to call. All the representatives are at a meeting and won't be able to return calls until Feb 5, next Monday. However, I will talk to the reps manager to see if they can finish their project earlier to talk to our clients.

From: Aaron Prince <aaron@ad.net>

To: Namsu Jeong <nam@ad.net>

Subject: Re: Requests for information

Date: Fri, Feb 2, 2006 17:35

Today, I received requests for brochures from Marvel Film, Digital Zip, and Media Top. Bea Gomez of Camera.com sent an e-mail yesterday, Feb 1st, and she wants a sales representative to call, and she also wants to get info on promotional materials. Unfortunately, the brochures won't be ready until next week. This afternoon, I'll fax a promotional flyer to each of them and tell them the brochures will be sent on Feb 6th. I'll also tell them about our new processing service.

Câu 100. What is true about the two e-mails?

A. They share information about their business.

B. They are written day after day.

C. They are sent to their all group members.

D. They contain the phone & fax number also.

Câu 101. What is one of the problems they are experiencing?

A. The brochures will be ready by tomorrow.

B. They still haven't introduced their new camera to the market yet.

C. The printing company hasn't finished printing the brochures yet.

D. The brochures have the wrong information.

Câu 102. When will they provide the brochures to their clients?

A. Feb. 1st	B . Feb. 2nd	C. Feb. 6th	D . Feb. 5th
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Câu 103. What does Aaron plan to do?

A. Find other representatives who are free

B. Fax a promotional flyer to clients

C. Visit each client to talk to them about their new product

D. Send an email to Bea Gomez of Camera.com

Câu 104. Which of the following describes their job correctly?

A. They assemble their new products.

B. They make and design cameras.

C. They promote their new products.

D. They run the business with their friends.

------ *Hết* -----